

We are your Single Source Provider for All Your **Cloud** Service Needs



Testimonial: "We were searching for a better backup solution after our recent crisis. E-TEL helped us find the right balanced on-prem and Cloud BDR (hybrid) approach that if there's ever another service-affecting outage or major catastrophe we know we're covered and back in business in minutes not stumbling along for weeks."



Business Cloud Services

The Cloud is more than a buzzword...it's an epic shift in business efficiency and leverage. Our partnership with Intelisys, and therefore every leading Cloud provider available, gives our customers unfettered access to *the best options*. We're experts in transitioning legacy systems to the Cloud and can help your business:

- ✓ Create a TCO Cost/Benefit Analysis
- ✓ Procure only the Best Cloud Providers
- ✓ Transition from Legacy to Cloud Platforms



WHY WORK WITH US?

E-TEL, your single source and *total* Technology Solutions Partner

- ✓ We take the time to understand your needs
- ✓ We have a vested interest in your long-term success
- ✓ We take the time to research and determine the optimal Cloud solution
- ✓ We are unbiased
- ✓ We know the good from the bad and where to guide you
- ✓ We become an integrated part of your organization's ecosystem

Is the Cloud right for your business? Which systems in your business belong in the Cloud and which do not? Is a hybrid approach more appropriate? Which providers should you invest in and how do you make the transition? These are all questions that E-TEL Systems can help your IT and financial teams determine and take your business to the next level quickly and securely.



Backup & Disaster Recovery

Hackers, cyber-terrorists, natural and manmade disasters are no match for the Cloud. Consolidate your hardware infrastructure or become completely hardware independent with an all virtual backup and disaster recovery (BDR) solution. Enable or greatly increase your security and business continuity solution

IT-as-a-Service (ITaaS)

Focus your time and budget on IT strategy by migrating your more tactical IT responsibilities to the Cloud. ITaaS means your helpdesk, security, software updates, mobile device management, monitoring and management can all be managed by trained specialists in the Cloud. ITaaS reduces CapEx, puts transparency around your financials and ensures predictability around cash flow.

ABOUT US

E-TEL designs and delivers Voice, Video, Data and Cabling solutions that help companies execute their strategic goals.

Our focus? Every business is unique, so we start with listening to the needs of our clients, and then exceed those needs in every way.

Call us today to learn more on what Cloud/Hybrid services are right for your business.

Call: 703-904-1700
www.E-TELSystems.com



Office 365 and Hosted Exchange

End-to-end migration and fully managed, ongoing Office 365 and Hosted exchange support. We provide the best people, technology and processes so you can be cost-effective and quickly address evolving business priorities. Outstanding 24/7 customer support, fast reliable response from experienced technicians. Reduce headaches by reducing your IT infrastructure.

Infrastructure-as-a-Service (IaaS)

Reduce IT complexity and costs by moving your IT infrastructure to a Virtual Data Center (VDC) environment. Eliminate obsolescence and costly and annoying migrations and upgrades. Virtualization allows for flexibility, portability and opens the door to colocation, disaster recovery, and storage in public, private or hybrid Clouds can make organizations more manageable, secure, and scalable at a much lower cost.



Cloud Security

Managed, cloud-based and hybrid security suites to protect your small, medium, or enterprise business from the cloud in. Centralized, enterprise-class, next-generation methodology and stealth security techniques. Firewall, Unified Threat Management (UTM), VPN, intrusion detection and prevention systems, content filtering, full packet scanning, data loss prevention... and more. 24x7x365 monitoring, response and support



Cloud Voice

Unified Communications (UC) & Collaboration, Cloud-based, multi-media Contact Center, Allow on-site and remote users to collaborate seamlessly between devices and platforms with Unified Communications. VoIP, mobility, video-conferencing, instant messaging, bring-your-own device (BYOD), collaboration, and presence technologies can all work together seamlessly in the cloud... with the right solution and implementation

SD-WAN

Ask us about SD-WAN and how it can improve your overall quality of *experience* and connections to the Cloud



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